

Skipper Pipes expands operations in Chhattisgarh

Skipper Pipes & Fittings will now be available in all major cities of Chhattisgarh

Raipur, 15th June, 2017: Skipper Limited, one of the fastest growing manufacturers of Polymer Pipes & Fittings in the country, has announced its business operations expansion into the central part of the country. Skipper's full range of Plumbing & Agri Pipes & Fittings will now be available across Chhattisgarh in Raipur, Bhatpara, Bilaspur, Durg-Bhilai & Dhamtari cities. The newly identified market will be serviced from state of the art Uluberia (West Bengal) Plant, which is fully automated and has a manufacturing capacity of 15000 MTPA.

Speaking on the occasion Mr. Devesh Bansal, Director, Skipper Limited said "With our entry into the Chhattisgarh market, we are proud to deepen our commitment to people in central part of India. Our products and services will continue to grow and exceed consumer expectations, while strengthening our leadership in the Polymer industry."

He further added "Having crossed revenue of INR 16000 Million in FY 16 – 17, our objective is to increase our momentum by expanding our footprint to every corner of the country and continue to be the fastest growing company in the sector. We are very hopeful of our entry into the region, and will look at bagging at least 12 - 15 % of the market share in the region.

Mr. Siddharth Bansal, Director, Skipper Limited said "Skipper prides itself on offering premium quality polymer pipes & fittings to its consumer's at the most convenient price point compared to the other market peers. Skipper's reputation in the country is second to none, and we're excited to cultivate our presence here."

Mr. Bansal, also stated, " We think that Chhattisgarh is an attractive and potential market for the long term, and we're particularly excited about playing an integral role in helping our associates keep pace with the fast adoption of superior and technology savvy plumbing needs ."

Skipper's Polymer Pipes business has been registering a fantastic growth and has already captured a significant share of the national market. In a short span of just 5 + years, it has established a cumulative production capacity of 48,000 MTPA. By the year 2019, Skipper aims to raise the manufacturing capacity to 100000 MTPA. Skipper boasts of 6 state-of-the-art Polymer Pipes & Fittings manufacturing facilities in Uluberia (WB), Ahmedabad (Gujarat), 2 nos. in Guwahati (Assam), Hyderabad (Telangana) & Sikandrabad (UP).

The Company has a technological tie-up with Sekisui Chemical co. Ltd. of Japan, which provides NSF certified Durastream Compound for manufacturing of CPVC Pipes and Fittings. Recently the company has also joined hands with Wavin of Netherlands which positions the company nicely within the premium brand segment with a highly differentiated product line.

The company also has an initiative of excellence “Skipper Saathi” that trains semi-skilled and unskilled plumbers. Through this initiative, the company aims to contribute to the growing requirement of trained manpower in plumbing and farming sectors. Recently the company signed an exclusive MoU with Indian Plumbing Skills Council (IPSC) in accordance with national Skill Development Corporation (NSDC) to train more than 10,000 plumbers.

Skipper’s quality & market leadership has been recognized by several independent bodies. The company has been felicitated with several prestigious honors like **The No.1 Emerging Brand** in Polymer category by WCRC, India and **Best Polymer Pipes & Fittings Brand** by Construction Times.

ABOUT SKIPPER LIMITED

Skipper Limited established in 1981 is one of the leading companies in the Power Transmission & Distribution and the Polymer Products segment. With over 35 years of domain knowledge it is ranked among the largest in India and among top 10 globally basis the manufacturing capacity of its Engineering products division. Skipper differentiates its offerings with high quality but cost effective solution for infrastructure providers and telecom operators. Its international footprint spans across continents such as Latin America, Europe, and Africa and is spread across 20 + countries with presence across sub-segments such as towers, EPC, monopoles and poles. Skipper Limited is a national powerhouse in the Polymer Pipe business. Under the brand name of ‘Skipper’, the company manufactures premium quality Polymer Pipes & Fittings which serves both the agricultural as well as plumbing sectors. Skipper Limited is listed at BSE (538562) and NSE (Symbol: SKIPPER) in 2014 & 2015 respectively.

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